

Mar 2023 Actuals	Opening AuMA (£bn)	Gross flows (£m)	Net flows (£m)	Closing AuMA (£bn)	Of which managed by Quilter AuMA (£bn)
<b>Affluent Segment</b>					
Quilter channel	15.4	887	437	15.7	12.0
IFA funds on Quilter platform	54.1	1,301	83	55.8	9.6
Funds via third party platforms	2.0	56	(132)	2.0	2.0
<b>Total Affluent Segment core business</b>	<b>71.5</b>	<b>2,244</b>	<b>388</b>	<b>73.5</b>	<b>23.6</b>
<b>HNW Segment</b>					
Quilter Channel	2.4	117	84	2.5	2.5
IFA channel incl. Direct	23.1	510	(14)	23.4	23.4
<b>Total HNW segment</b>	<b>25.5</b>	<b>627</b>	<b>70</b>	<b>25.9</b>	<b>25.9</b>
<b>Inter-Segment Dual Assets</b>	<b>(0.8)</b>	<b>(66)</b>	<b>(49)</b>	<b>(0.8)</b>	<b>(0.3)</b>
<b>Quilter plc Core Business</b>	<b>96.2</b>	<b>2,805</b>	<b>409</b>	<b>98.6</b>	<b>49.2</b>
Non-Core	3.4	19	(96)	3.3	2.1
<b>Quilter plc Reported</b>	<b>99.6</b>	<b>2,824</b>	<b>313</b>	<b>101.9</b>	<b>51.3</b>
<b>Affluent administered only</b>	50.0	1,225	251	51.1	
<b>Affluent managed and administered</b>	17.0	792	340	17.9	
<b>Affluent external platform</b>	7.9	246	(299)	7.8	

  

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<b>Affluent Segment</b>					
Quilter channel	16.6	930	512	16.0	12.4
IFA funds on Quilter platform	60.0	1,599	515	57.8	9.2
Funds via third party platforms	2.5	94	(164)	2.4	2.4
<b>Total Affluent Segment core business</b>	<b>79.1</b>	<b>2,623</b>	<b>863</b>	<b>76.2</b>	<b>24.0</b>
<b>HNW Segment</b>					
Quilter Channel	2.5	120	99	2.5	2.5
IFA channel incl. Direct	26.2	570	165	25.0	25.0
<b>Total HNW segment</b>	<b>28.7</b>	<b>690</b>	<b>264</b>	<b>27.5</b>	<b>27.5</b>
<b>Inter-Segment Dual Assets</b>	<b>(0.2)</b>	<b>(19)</b>	<b>1</b>	<b>(0.4)</b>	<b>(0.2)</b>
<b>Quilter plc Core Business</b>	<b>107.6</b>	<b>3,294</b>	<b>1,128</b>	<b>103.3</b>	<b>51.3</b>
Non-Core	4.2	72	(79)	3.9	2.5
<b>Quilter plc Reported</b>	<b>111.8</b>	<b>3,366</b>	<b>1,049</b>	<b>107.2</b>	<b>53.8</b>
<b>Affluent administered only</b>	55.9	1,616	766	53.6	
<b>Affluent managed and administered</b>	17.3	720	271	17.1	
<b>Affluent external platform</b>	10.1	359	(253)	9.4	